## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

### FORM 8-K

#### **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): December 7, 2011

# **ENCORE CAPITAL GROUP, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 000-26489 (Commission File Number) 48-1090909 (IRS Employer Identification No.)

3111 Camino Del Rio North, Suite 1300, San Diego,

California

(Address of principal executive offices)

92108 (Zip code)

Registrant's telephone number, including area code: (877) 445-4581

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

(d) On December 7, 2011, the Board of Directors (the "Board") of Encore Capital Group, Inc. (the "Company"), upon the recommendation of the Nominating Committee, appointed Norman R. Sorensen to serve as a director of the Board. There were no arrangements or understandings pursuant to which Mr. Sorensen was appointed as a director, and there are no related party transactions between the Company and Mr. Sorensen reportable under Item 404(a) of Regulation S-K. The Board has affirmatively determined that Mr. Sorensen qualifies as an "independent director" under the Nasdaq listing standards.

Mr. Sorensen is chairman of Principal International, the International Asset Management and Accumulation division of the Principal Financial Group. Previously, he was a senior executive at American International Group and held a number of senior international marketing and general management positions at Citigroup and at American Express Company. He is also a director of Sara Lee Corporation.

For his service as a non-executive director of the Board, Mr. Sorensen will receive the same retainer fees as other non-executive directors, beginning in January 2012. He will not receive any fees in 2011. It is anticipated that Mr. Sorensen will receive an initial equity award of \$50,000 in shares of Company common stock, consistent with the new plan, as described below, in January 2012.

Also on December 7, 2011, the Board, based upon the recommendation of the Board's Compensation Committee, approved a revised director compensation program. The new program will take effect on January 1, 2012.

The compensation arrangements pursuant to the new program with respect to non-employee directors, whether or not affiliated with the Company's significant stockholders, are as follows:

- for service on the Board and attendance at meetings of the Board (i) an annual cash retainer of \$50,000 (payable semi-annually) and (ii) an annual equity award retainer with a grant-date value of \$50,000 (granted as shares of Company common stock);
- an additional annual cash retainer of \$20,000 payable to the Chairman of each of the Audit Committee, Compensation Committee and Nominating Committee, and \$10,000 payable to all other directors serving on each of the Audit Committee, Compensation Committee and Nominating Committee; and
- upon a director's initial appointment to the Board, an equity award with a grant-date value of \$50,000 (granted as shares of Company common stock).

Director compensation is based on annual service to the Company. All equity award grants are fully vested on the date of grant. A director is not permitted to sell his shares until the director's service to the company as a director terminates other than shares sold to cover applicable tax obligations related to the delivery of shares. If the Company declares a dividend, directors would be paid a dividend in the same method and at the same time as other stockholders of the Company are paid such dividends. In addition, the current practice of allowing directors to elect to have all or a portion of their annual cash retainer paid in equity will be discontinued.

A description of the current structure for non-executive director retainer fees is set forth in the section entitled "Compensation Arrangements with Directors" in the Company's proxy statement filed with the U.S. Securities and Exchange Commission on April 28, 2011, which section is incorporated herein by reference.

A copy of the Company's press release announcing the appointment of Mr. Sorensen to the Board is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit NumberDescriptionExhibit 99.1Press release of Encore Capital Group, Inc. dated December 13, 2011

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### ENCORE CAPITAL GROUP, INC.

By: /s/ Paul Grinberg

Paul Grinberg Executive Vice President, Chief Financial Officer and Treasurer

Date: December 13, 2011

#### EXHIBIT INDEX

Exhibit Number Exhibit 99.1 Description

Press release of Encore Capital Group, Inc. dated December 13, 2011



#### Norman R. Sorensen Joins Encore Capital Group's Board of Directors

SAN DIEGO – December 13, 2011 – Encore Capital Group today announced that Norman R. Sorensen has been named to the company's Board of Directors. Mr. Sorensen is chairman of Principal International, the International Asset Management and Accumulation division of the Principal Financial Group. Previously, he was a senior executive at American International Group and held a number of senior international marketing and general management positions at Citigroup and at American Express Company.

"Norman has significant experience developing and nurturing consumer financial services products around the world," said Encore's Executive Chairman George Lund. "He will bring invaluable perspective to the company and to the board, and we believe that Encore will benefit from his professional background as well as his deep experience in corporate governance and the financial services industry."

Outside of Encore and Principal International, Sorensen is a director of Sara Lee Corporation. Additionally, he is the Chairman of the International Insurance Society; a member of the Financial Services Roundtable; a member of the Council on Foreign Relations; and a former Chairman of the U.S. Coalition of Service Industries. Mr. Sorensen also has significant experience working with government and intergovernmental organizations on international trade and economic issues.

Mr. Sorensen is a graduate of the United States Air Force Academy and of Columbia University's Executive Program for International Managers.

#### About Encore Capital Group, Inc.

Encore Capital Group is a leader in consumer debt buying and recovery. We purchase portfolios of defaulted consumer receivables from major banks, credit unions, and utility providers and partner with individuals as they repay their obligations and work toward financial recovery. Our success and future growth are driven by our sophisticated and widespread use of analytics, our broad investments in data and behavioral science, the significant cost advantages provided by both our operations in India and our enterprise-wide, account-level cost database, and our demonstrated commitment to conduct business ethically and in ways that support our consumers' financial recovery.

Headquartered in San Diego, we are a publicly traded NASDAQ Global Select company (ticker symbol: ECPG) and a component stock of the Russell 2000, the S&P SmallCap 600, and the Wilshire 4500. More information about Encore can be found at <u>www.encorecapital.com</u>.

#### **Forward Looking Statements**

The statements in this press release that are not historical facts, including, most importantly, those statements preceded by, or that include, the words "will" or "believe," constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995.

These statements may include, but are not limited to, statements regarding our performance or prospects. Such forward-looking statements involve risks, uncertainties and other factors which may cause actual results to be materially different from any future results implied by such forward-looking statements. Please refer to our Forms 10-K, 10-Q and 8-K, as filed with the Securities and Exchange Commission for more information about such risks.

#### For media inquiries, please contact:

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SOURCE: Encore Capital Group, Inc.