

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

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**FORM 8-K**

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**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934**

**Date of report (Date of earliest event reported): July 9, 2018**

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**ENCORE CAPITAL GROUP, INC.**

(Exact Name of Registrant as Specified in Charter)

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**Delaware**  
(State or Other Jurisdiction of Incorporation)

**000-26489**  
(Commission  
File Number)

**48-1090909**  
(IRS Employer  
Identification No.)

**3111 Camino Del Rio North, Suite 103, San Diego, California**  
(Address of Principal Executive Offices)

**92108**  
(Zip Code)

**(877) 445-4581**  
(Registrant's telephone number, including area code)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 7.01. Regulation FD Disclosure.**

In connection with the exploration of various financings, Encore Capital Group, Inc., a Delaware corporation (the “Company”), provided the information furnished as Exhibit 99.1 to this Current Report on Form 8-K to potential investors.

The information in Exhibit 99.1 relates to the Company’s “Restricted Subsidiaries” as defined in the Company’s Third Amended and Restated Credit Agreement, dated December 20, 2016.

The information contained in Item 7.01 of this Form 8-K, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed “filed” for any purpose, and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, regardless of any general incorporation language in any such filing. In addition, the Company does not assume any obligation to update such information in the future.

**Item 9.01. Financial Statements and Exhibits.**

<u>Exhibit Number</u>	<u>Description</u>
99.1	Information Disclosed

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ENCORE CAPITAL GROUP, INC.

Date: July 9, 2018

/s/ Jonathan Clark

Jonathan Clark

Executive Vice President and Chief Financial Officer

## EXHIBIT INDEX

<u>Exhibit Number</u>	<u>Description</u>
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99.1

[Information Disclosed](#)

	Twelve Months Ended March 31,	Three Months Ended March 31,		Year Ended December 31,	
	2018	2018	2017	2017	2016
(in thousands, except ratios, unaudited)					
<b>Other Financial Data (Company and Restricted Subsidiaries):</b>					
Total revenues, adjusted by net allowances	\$ 667,423	\$ 171,944	\$ 170,316	\$ 665,795	\$ 669,636
Net income	\$ 46,188	\$ 12,676	\$ 20,536	\$ 54,048	\$ 75,280
Adjustments:					
Loss from discontinued operations, net of tax	—	—	199	199	2,353
Interest expense	67,825	18,896	15,435	64,364	57,161
Interest income	(1,731)	(541)	(408)	(1,598)	(1,404)
Provision for income taxes	22,527	3,379	11,319	30,467	41,367
Depreciation and amortization	16,883	3,936	4,755	17,702	19,204
Stock-based compensation expense	9,769	1,694	750	8,825	12,627
Acquisition, integration and restructuring related expenses	—	—	129	129	3,227
Expenses related to Cabot IPO	1,564	193	—	1,371	—
Settlement fees and related administrative expenses	—	—	—	—	6,299
Adjusted EBITDA <sup>(1)</sup>	163,025	40,233	52,715	175,507	216,114
Collections applied to principal balance <sup>(2)</sup>	445,241	127,023	117,159	435,377	412,258
Adjusted EBITDA plus collections applied to principal balance	\$ 608,266	\$ 167,256	\$ 169,874	\$ 610,884	\$ 628,372
(Net debt) <sup>(3)</sup> / (Adjusted EBITDA plus collections applied to principal balance) <sup>(2)</sup>	2.10x	—	—	1.97x	1.77x
(Adjusted EBITDA plus collections applied to principal balance) <sup>(2)</sup> / interest expense	8.97x	—	—	9.49x	10.99x

(1) Adjusted EBITDA is defined as net income before discontinued operations, interest income and expense, taxes, depreciation and amortization, stock-based compensation expenses, acquisition, integration and restructuring expenses, settlement fees and related administrative expenses and other charges or gains that are not indicative of ongoing operations. We have included information concerning Adjusted EBITDA because management utilizes this information in the evaluation of our operations and believes that this measure is a useful indicator of our ability to generate cash collections in excess of operating expenses through the liquidation of our receivable portfolios. While providing useful information, Adjusted EBITDA should not be considered as an alternative to, or more meaningful than, net income, income from operations or net cash provided by operating activities as indicators of our operating performance or liquidity. Further, Adjusted EBITDA, as presented by us, may not be comparable to similarly titled measures reported by other companies since each company may define such measures differently.

(2) Amount represents (a) gross collections from receivable portfolios less (b) revenue from receivable portfolios and (c) allowance charges or allowance reversals on receivable portfolios.

(3) For purposes of this calculation, net debt is total debt less cash and cash equivalents.

	As of March 31,	As of December 31,	
	2018	2017	2016
(in thousands, unaudited)			
<b>Statement of Financial Condition Data (Company and Restricted Subsidiaries):</b>			
Cash and cash equivalents	\$ 73,190	\$ 88,419	\$ 60,532
Investment in receivable portfolios, net	1,300,800	1,251,528	1,158,277
Total assets	2,232,600	2,180,842	1,988,011
Total debt	1,349,264	1,291,187	1,170,193
Total liabilities	1,440,577	1,399,956	1,279,987
Total stockholders' equity	792,023	780,886	705,029