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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

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**FORM 8-K**

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**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

**Date of report (Date of earliest event reported): August 9, 2011**

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**ENCORE CAPITAL GROUP, INC.**

**(Exact Name of Registrant as Specified in Charter)**

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**Delaware**  
**(State or Other Jurisdiction  
of Incorporation)**

**000-26489**  
**(Commission  
File Number)**

**48-1090909**  
**(IRS Employer  
Identification No.)**

**3111 Camino Del Rio North, Suite 1300, San Diego, California 92108**  
**(Address of Principal Executive Offices) (Zip Code)**

**(877) 445-4581**  
**(Registrant's telephone number, including area code)**

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 7.01. Regulation FD Disclosure.**

A copy of a slide presentation, which was made available at investor meetings on August 9, 2011, is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein solely for purposes of this Item 7.01.

The information in this Current Report on Form 8-K, including the information contained in Exhibit 99.1, is being furnished to the Securities and Exchange Commission pursuant to Item 7.01, and shall not be deemed to be “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”) or otherwise subject to the liabilities of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by a specific reference in such filing.

**Item 9.01. Financial Statements and Exhibits.**

**(d) Exhibits.**

<u>Exhibit Number</u>	<u>Description</u>
99.1	Investor slide presentation of Encore Capital Group, Inc. dated August 9, 2011.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ENCORE CAPITAL GROUP, INC.

/s/ Paul Grinberg

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Paul Grinberg  
Executive Vice President, Chief Financial  
Officer and Treasurer

Date: August 9, 2011

**EXHIBIT INDEX**

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# Encore Capital Group Investor Presentation

August 2011

# CAUTIONARY NOTE ABOUT FORWARD-LOOKING STATEMENTS

## FORWARD-LOOKING STATEMENTS

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*The statements in this presentation that are not historical facts, including, most importantly, those statements preceded by, or that include, the words “may,” “believe,” “projects,” “expects,” “anticipates” or the negation thereof, or similar expressions, constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995 (the “Reform Act”). These statements may include, but are not limited to, statements regarding our future operating results and growth. For all “forward-looking statements,” the Company claims the protection of the safe harbor for forward-looking statements contained in the Reform Act. Such forward-looking statements involve risks, uncertainties and other factors which may cause actual results, performance or achievements of the Company and its subsidiaries to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These risks, uncertainties and other factors are discussed in the reports filed by the Company with the Securities and Exchange Commission, including the most recent reports on Forms 10-K, 10-Q and 8-K, each as it may be amended from time to time. The Company disclaims any intent or obligation to update these forward-looking statements.*

## INVESTMENT HIGHLIGHTS

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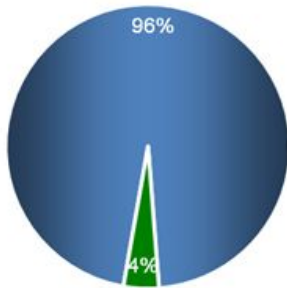
- Favorable supply and demand dynamics have existed since 2008, with a few credible, large buyers
- Analytic insights inform our valuation and operating strategies and allow for a closer partnership with consumers
- Operational and financial leverage is increasing, largely due to the success of our operating center in India
- Strong performance is expected to continue

# ENCORE IS A LEADING PLAYER IN THE CONSUMER DEBT BUYING AND RECOVERY INDUSTRY

## Revenue Composition

As of June 30, 2011

### Debt Purchasing & Collections



- Purchase and collection of charged-off unsecured consumer receivables (primarily credit card)
- Robust business model emphasizing consumer intelligence and operational specialization
- Invested ~\$2.0 billion to acquire receivables with a face value of ~\$61 billion
- Acquired ~36 million consumer accounts since inception

### Bankruptcy Servicing

- Process secured consumer bankruptcy accounts for leading auto lenders and other financial institutions
- Proprietary software dedicated to bankruptcy servicing
- Operational platform that integrates lenders, trustees, and consumers

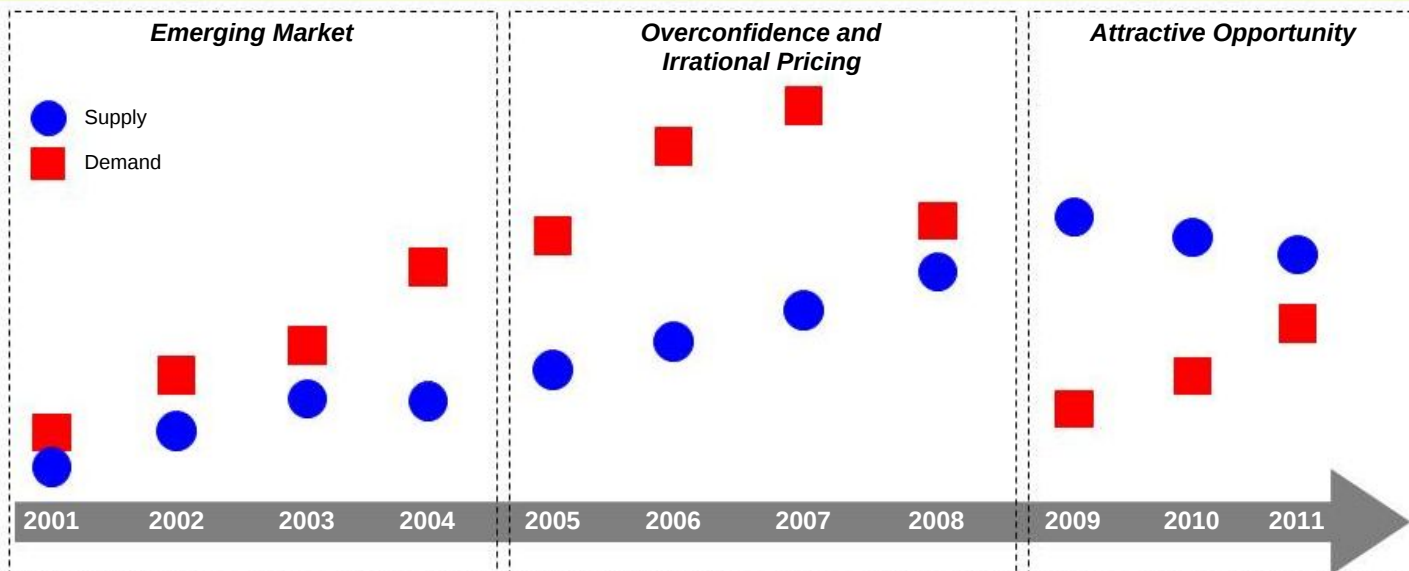
## Global Capabilities

- Debt Purchasing & Collections
- Bankruptcy Servicing





# STRATEGIC DECISIONS MADE OVER THE PAST DECADE DEMONSTRATE OUR ABILITY TO FORESEE, AND ADAPT TO, CHANGES



- Hired **first statisticians**
- Created first and second generation **forecasting models**
- Created 1<sup>st</sup> generation **operational models** (mail channel and call center)

- In late 2005, we established a call center in India. We believe **it is the only late-stage collections platform in India, at approximately 1/3 the cost of our U.S. operations**
- Between 2005 and 2007 we remained disciplined and **avoided high priced portfolios** that did not meet internal hurdle rates
- In 2008 we built and implemented the industry's **first known ability-to-pay (capability) model**

- In 2009, we **ramped up purchasing** to take advantage of the favorable market environment
- In February 2010, we entered into a new \$327.5 million revolving credit facility which was subsequently **increased to \$410.5 million, and added \$75 million in two private placement transactions with Prudential**

# THESE DECISIONS ARE DRIVING STRONG RESULTS

## YOY Growth

(\$000s, except EPS and ratios)

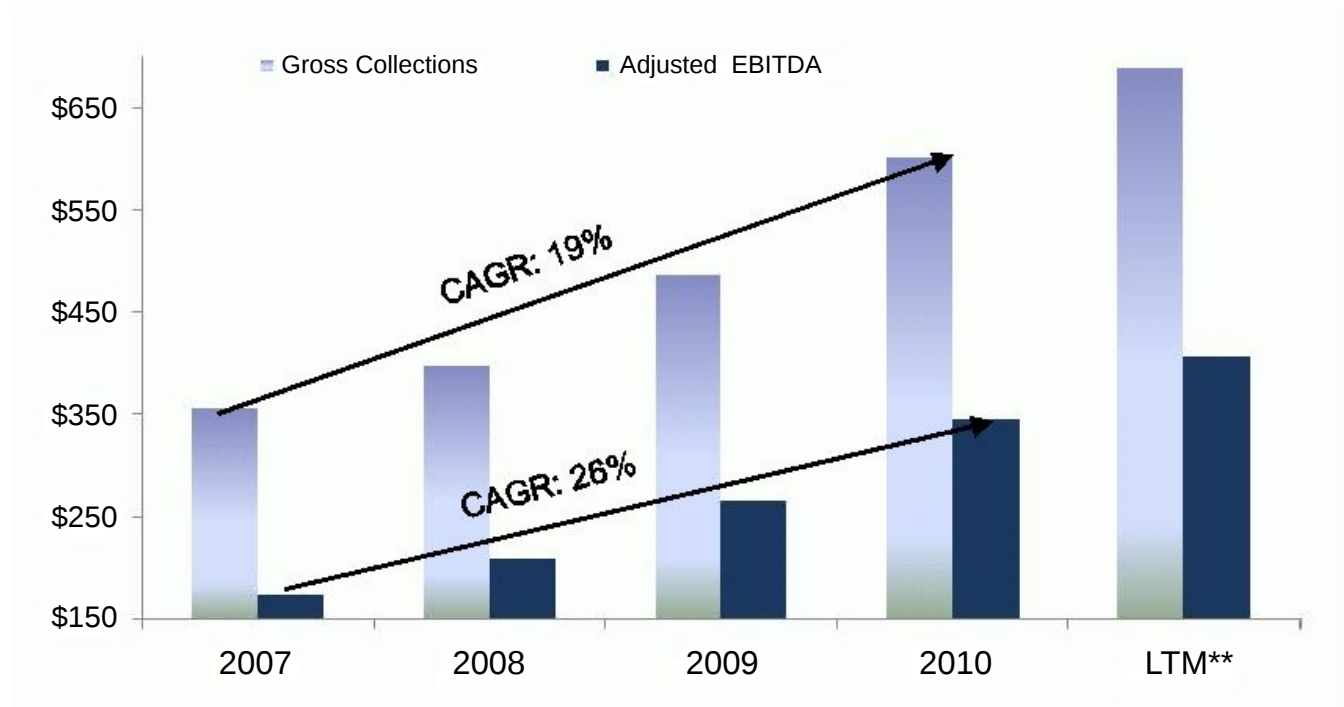
	<u>Q2 10</u>	<u>Q2 11</u>	<u>2009</u>	<u>2010</u>	<u>Annual Variance</u>	
Collections	\$156,789	\$195,081	\$487,792	\$604,609	\$116,817	<b>24%</b>
Revenue	\$96,231	\$115,830	\$316,419	\$381,308	\$64,889	<b>21%</b>
Adjusted EBITDA*	\$90,458	\$116,484	\$264,605	\$346,656	\$82,051	<b>31%</b>
EPS	\$0.47	\$0.58	\$1.37	\$1.95	\$0.58	<b>42%</b>
Purchases	\$83,337	\$93,701	\$256,632	\$361,957	\$105,325	<b>41%</b>

\* Adjusted EBITDA is a non-GAAP number. The Company considers Adjusted EBITDA to be a meaningful indicator of operating performance and uses it as a measure to assess the operating performance of the Company. See Reconciliation of Adjusted EBITDA to GAAP Net Income at the end of this presentation.

# WE HAVE SIGNIFICANTLY INCREASED BOTH OPERATING CASH FLOW (ADJUSTED EBITDA) AND CASH COLLECTIONS

## Adjusted EBITDA\* and Gross Collections by year

(\$ millions)



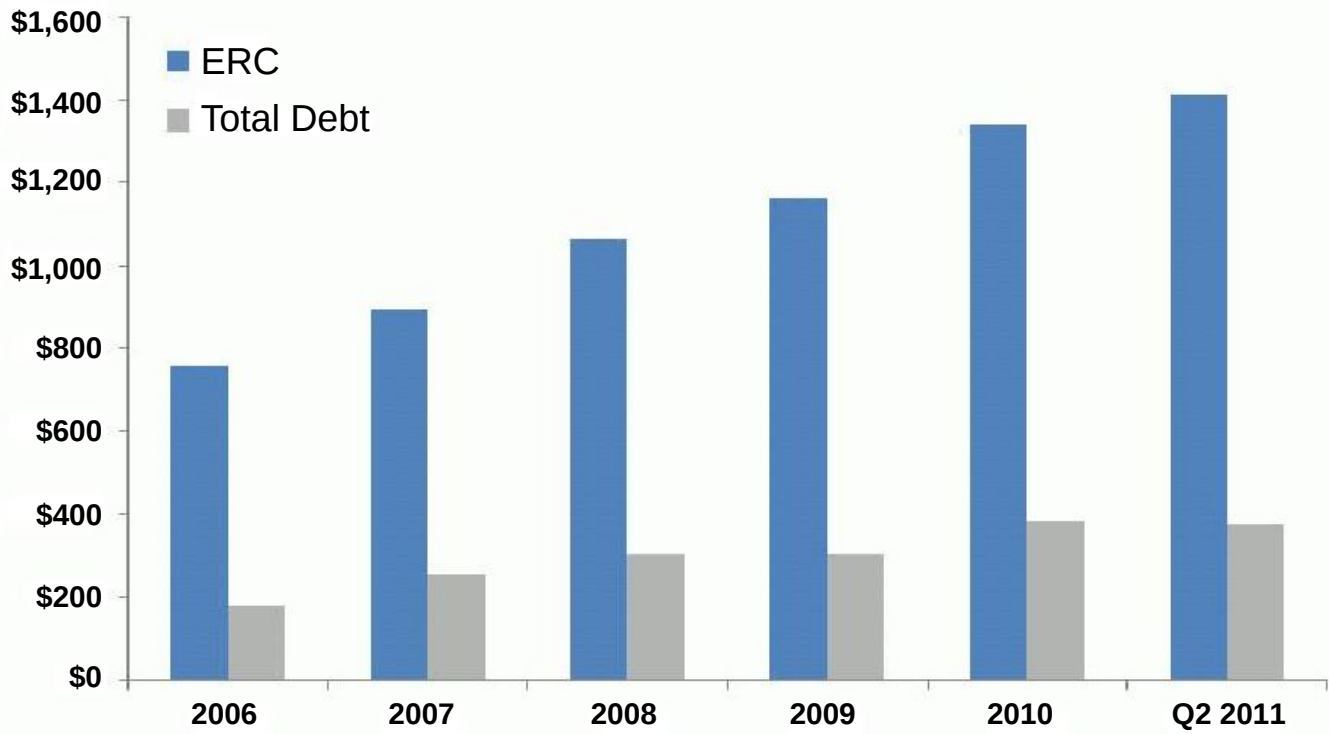
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\*\* LTM data as of 06/30/2011

# WHILE ENHANCING THE FUTURE VALUE OF THE COMPANY

## Annual Estimated Remaining Gross Collection (ERC) and Total Debt

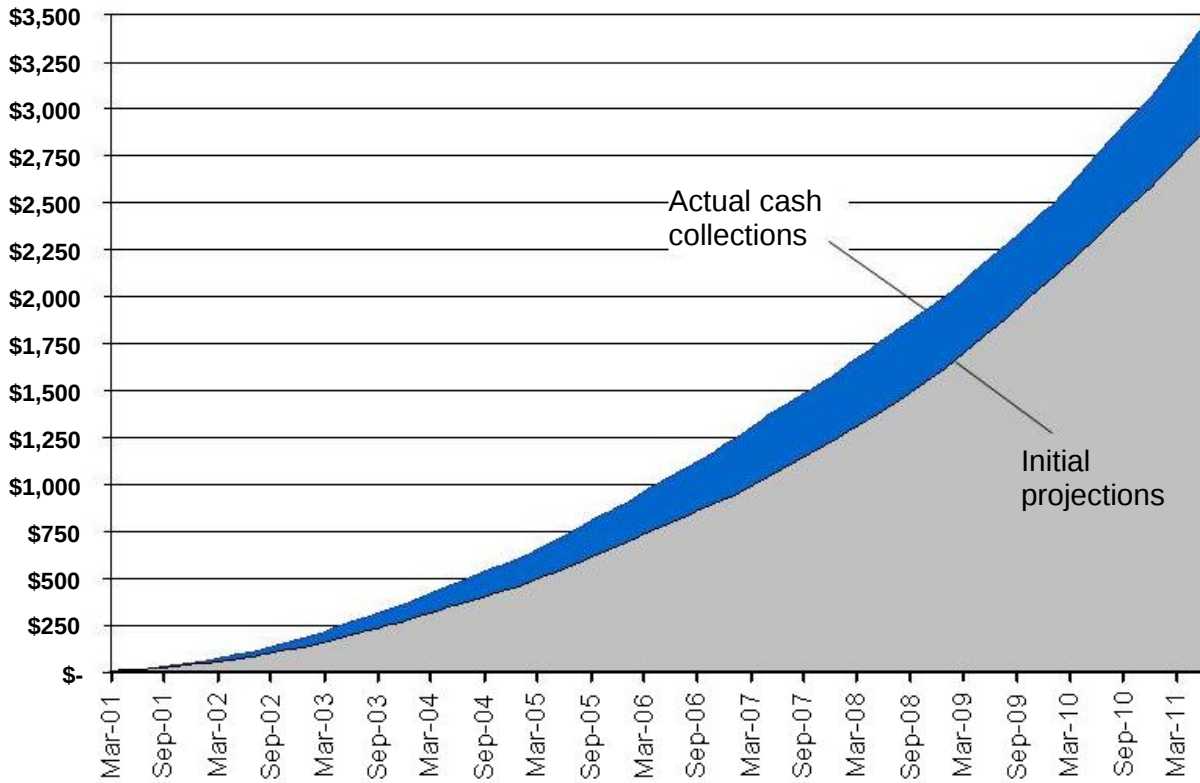
(\$ millions, at end of period)



# WE BELIEVE THAT OUR CURRENT ESTIMATE OF REMAINING COLLECTIONS IS CONSERVATIVE GIVEN OUR HISTORY

## Cumulative collections (initial expectation vs. actual)

(\$ millions, March 01 – June 11)



# MARKET DYNAMICS CONTINUE TO BE IN OUR FAVOR, WHILE THE REGULATORY ENVIRONMENT REMAINS CHALLENGING

## Charge-offs remain elevated

Consumer credit continues to experience losses at near record levels

Supply more closely managed by the issuers

## Demand increasing, albeit slowly

Few players with access to significant amounts of capital

Continued exit of large players, but others starting to gain traction

## Consumer performance remains predictable

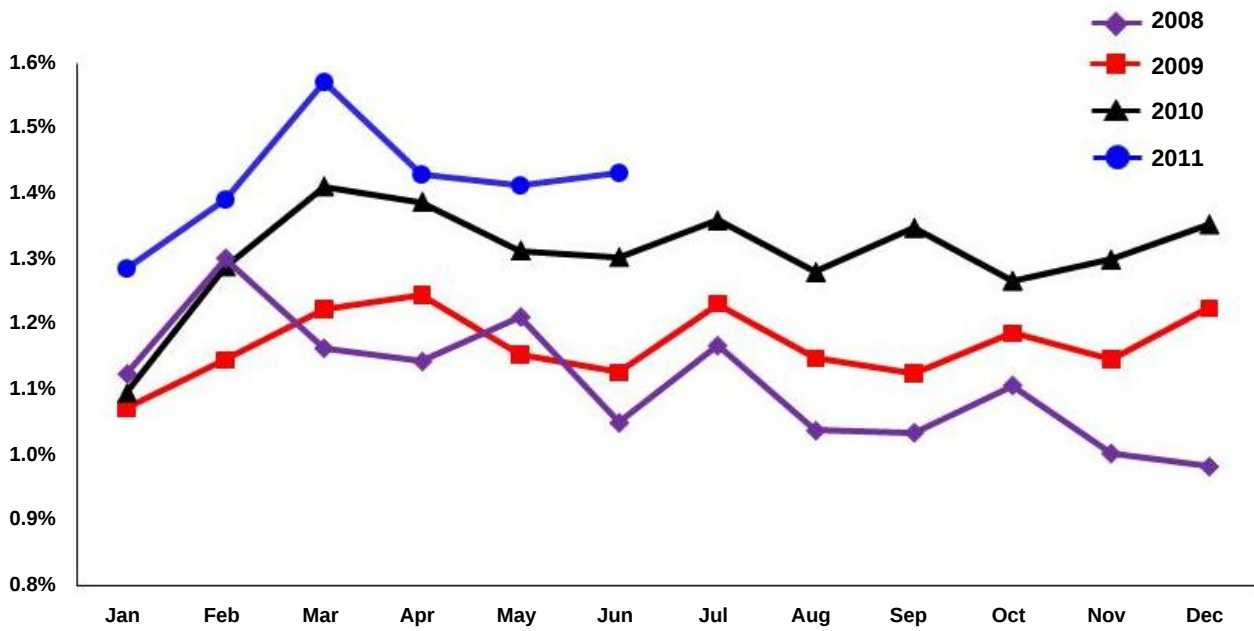
Our models continue to predict consumer behavior with a high degree of accuracy

## Significant regulatory and legislative scrutiny

Both in our industry and in the financial services sector at large

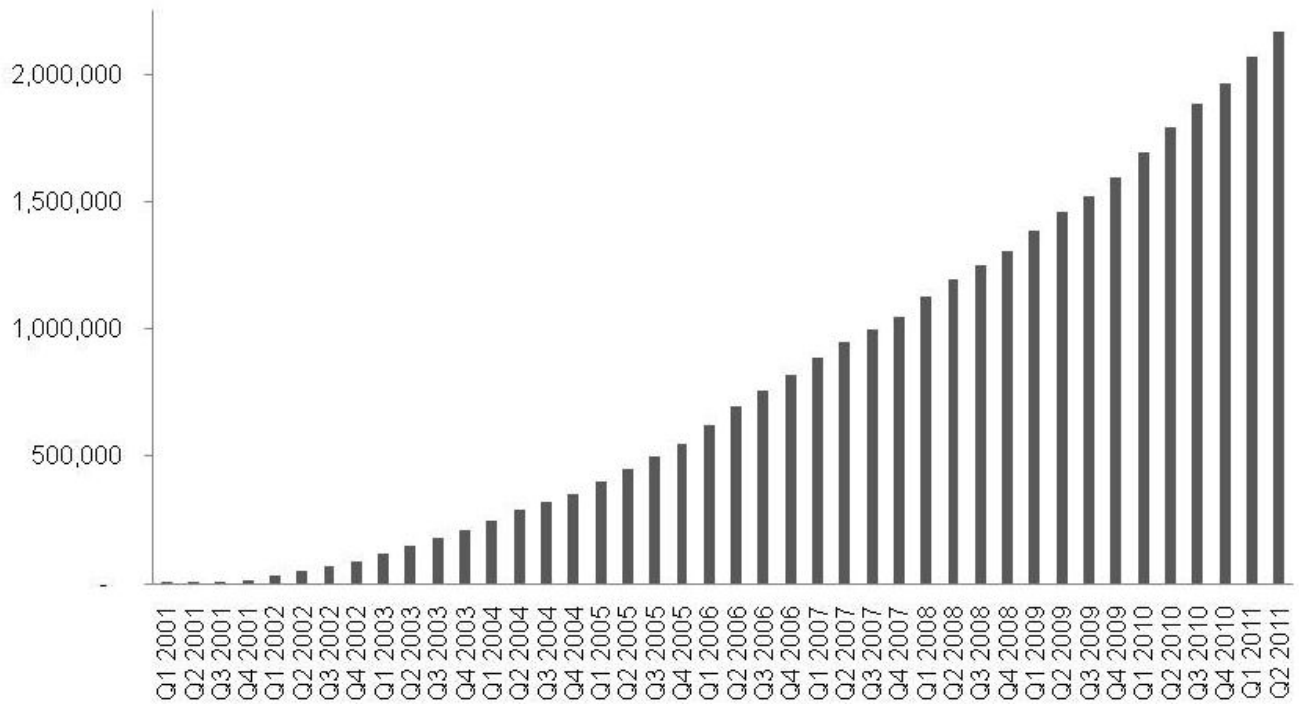
# OUR CONSUMERS HAVE SHOWN THAT THEY ARE RESILIENT DESPITE THE MACROECONOMIC ENVIRONMENT

Overall payer rate for all active inventory



# AS A RESULT, WE HAVE BEEN ABLE TO ACCELERATE OUR ABILITY TO HELP CONSUMERS MOVE TOWARD FINANCIAL RECOVERY

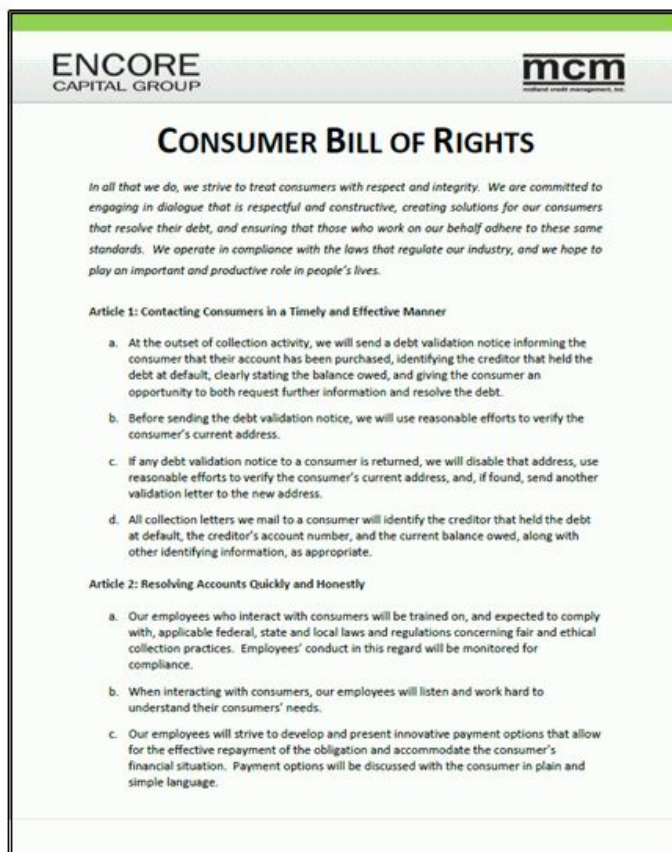
## Consumers with whom we have partnered to retire their debt (cumulative)



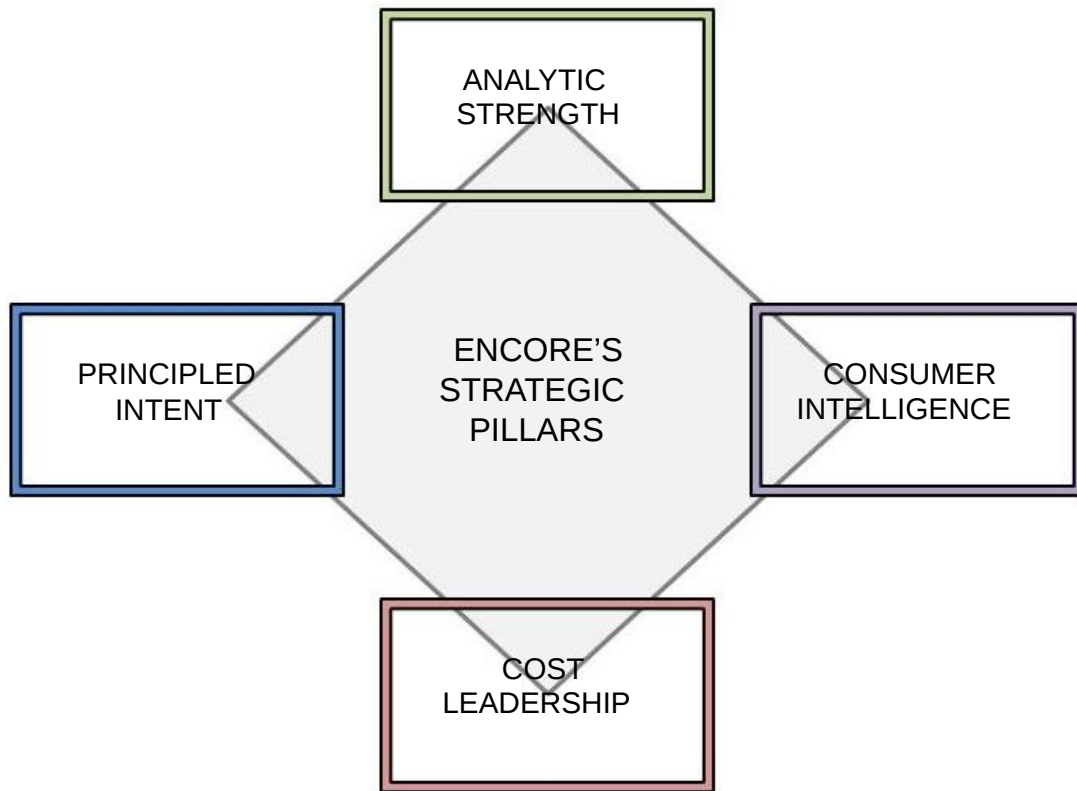


# WE HAVE TAKEN A LEADERSHIP STANCE BY OUTLINING OUR CORE PRINCIPLES IN AN INDUSTRY-FIRST CONSUMER BILL OF RIGHTS

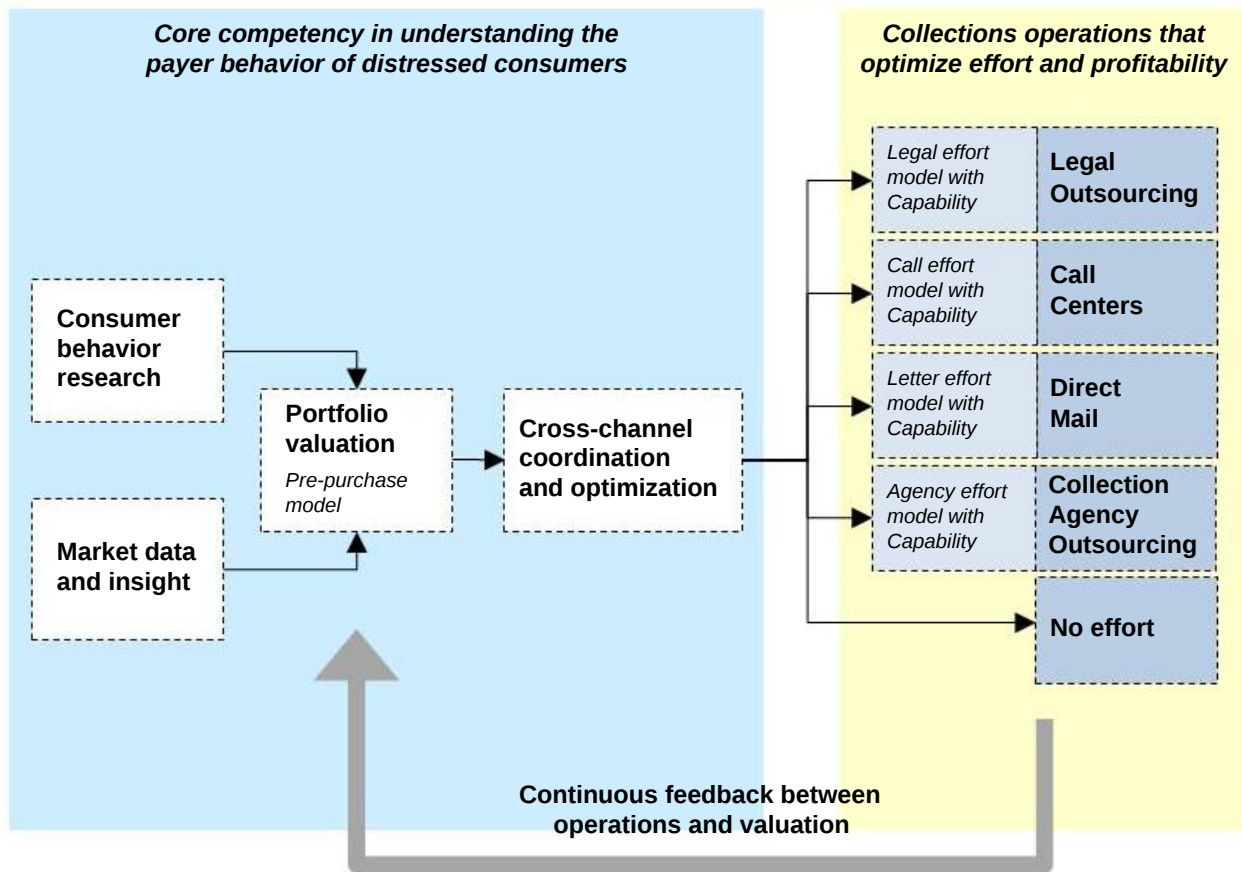
- Clearly states what our consumers should expect during the collection process
- Gives consumers concrete assurances about our conduct
  - No interest once payments are established if maintained
  - No systematic messages left
  - Cessation of collections under certain circumstances
- Positions Encore as a company that governmental entities should consult with prior to enacting regulations that impact the industry



# OUR OPERATIONAL SUCCESS IS BASED UPON FOUR STRATEGIC PRIORITIES



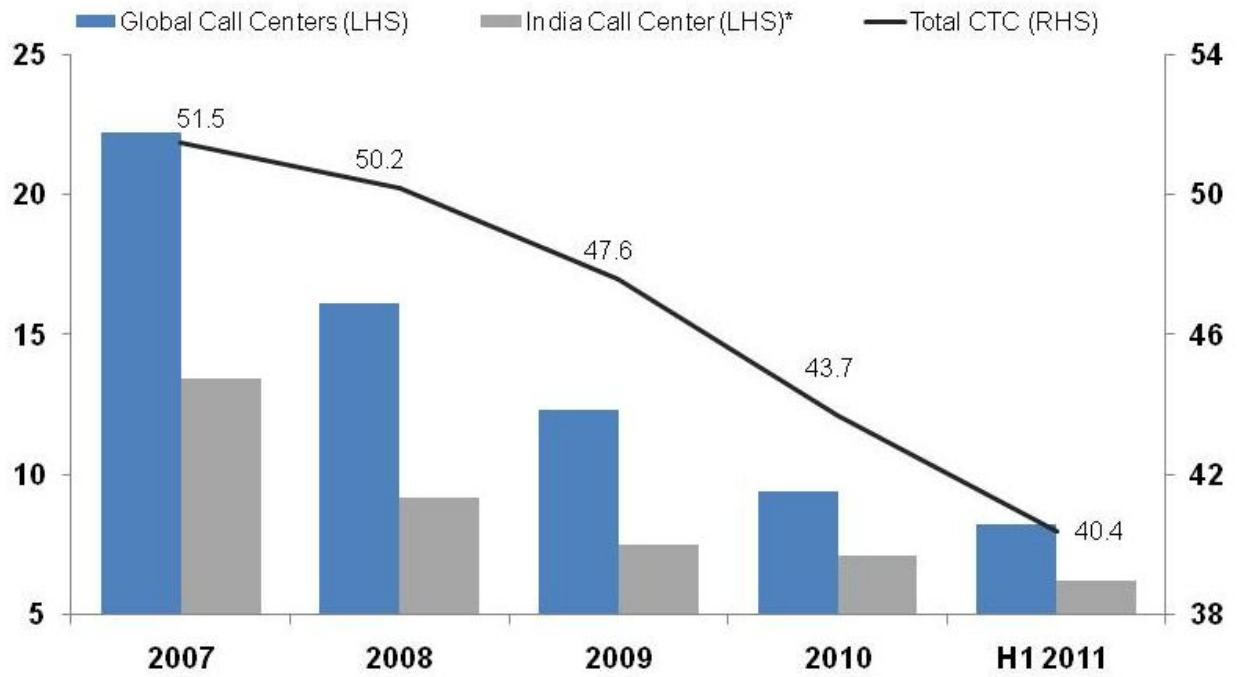
# OUR ANALYTIC REACH EXTENDS FROM PRE-PURCHASE THROUGHOUT OUR ENTIRE OWNERSHIP PERIOD



# WE HAVE FUNDAMENTALLY CHANGED THE COST STRUCTURE OF THE COMPANY OVER THE PAST FOUR YEARS...

## Variable cost to collect \*

(%)

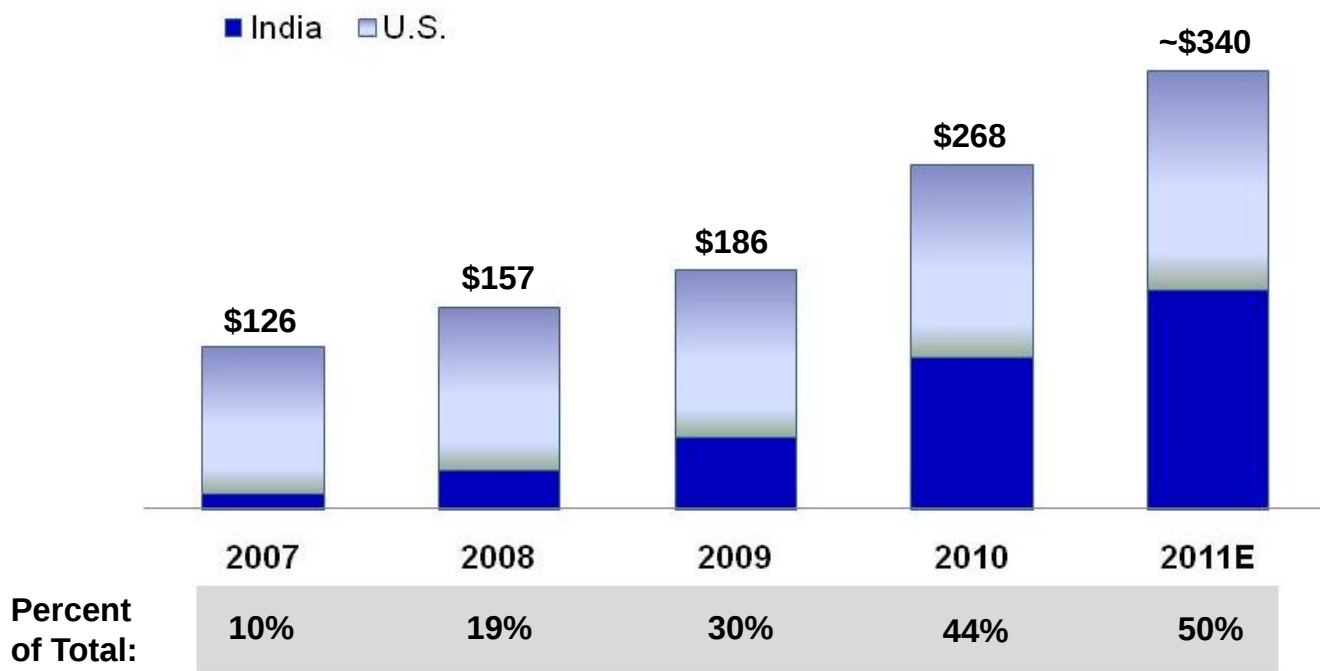


\* Represents salaries, variable compensation and employee benefits

# DRIVEN BY OUR ANALYTICS AND OUR INDIA CENTER, WITH THE LATTER PRODUCING HALF OF CALL CENTER COLLECTIONS

## Collections from all call centers

(\$ millions)



## SUMMARY

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- Favorable supply and demand dynamics have existed since 2008, with a few credible, large buyers
- Analytic insights inform our valuation and operating strategies and allow for a closer partnership with consumers
- Operational and financial leverage is increasing, largely due to the success of our operating center in India
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# APPENDIX: RECONCILIATION OF ADJUSTED EBITDA

## Reconciliation of Adjusted EBITDA to GAAP Net Income

(Unaudited, In Thousands)

Three Months Ended

	3/31/07	6/30/07	9/30/07	12/31/07	3/31/08	6/30/08	9/30/08	12/31/08	3/31/09	6/30/09	9/30/09	12/31/09	3/31/10	6/30/10	9/30/10	12/31/10	3/31/11	6/30/11
GAAP net income, as reported	4,991	(1,515)	4,568	4,187	6,751	6,162	3,028	(2,095)	8,997	6,641	9,004	8,405	10,861	11,730	12,290	14,171	13,679	14,775
Interest expense	4,042	4,506	4,840	5,260	5,200	4,831	5,140	5,401	4,273	3,958	3,970	3,959	4,538	4,880	4,928	5,003	5,593	5,369
Contingent interest expense	3,235	888	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pay-off of future contingent interest	-	11,733	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Provision for income taxes	3,437	(1,031)	1,315	2,777	4,509	4,225	2,408	(1,442)	5,973	4,166	5,948	4,609	6,490	6,749	6,632	9,075	8,601	9,486
Depreciation and amortization	869	840	833	810	722	766	674	652	623	620	652	697	673	752	816	958	1,053	1,105
Amount applied to principal on receivable portfolios	28,259	29,452	26,114	29,498	40,212	35,785	35,140	46,364	42,851	48,303	49,188	47,384	58,265	64,901	63,507	53,427	85,709	83,939
Stock-based compensation expense	801	1,204	1,281	1,001	1,094	1,228	860	382	1,080	994	1,261	1,049	1,761	1,446	1,549	1,254	1,765	1,810
Adjusted EBITDA	45,634	46,077	38,951	43,533	58,488	52,997	47,250	49,262	63,797	64,682	70,023	66,103	82,588	90,458	89,722	83,888	116,400	116,484

Note: The periods 3/31/07 through 12/31/08 have been adjusted to reflect the retrospective application of ASC 470-20