



Encore Capital Group, Inc. Announces the Exercise of Underwriter's Over-Allotment Option From Selling Stockholders' Shares

September 12, 2012

SAN DIEGO, Sept. 12, 2012 /PRNewswire/ -- Encore Capital Group, Inc. (Nasdaq: ECPG) (the "Company") today announced that the underwriter of the previously announced public offering has exercised its over-allotment option to purchase an additional 182,000 shares of the Company's common stock from Red Mountain Capital Partners II, L.P. and Red Mountain Capital Partners III, L.P. (the "Selling Stockholders"). Together with the shares sold pursuant to the over-allotment option, the Selling Stockholders have sold a total of 1,395,799 shares of the Company's common stock in the underwritten public offering. The Company did not receive any proceeds from the sale of the shares by the Selling Stockholders.

Immediately after the exercise of the over-allotment option, the Selling Stockholders owned, in the aggregate, 982,036 shares of the Company's common stock, or approximately 3.96% of the Company's outstanding shares. The Company's board of directors consists of eight members, two of whom, Messrs. Mesdag and Teets, are affiliated with the Selling Stockholders. Messrs. Mesdag and Teets have indicated that they intend to remain on the board.

The Selling Stockholders have been stockholders of the Company since April 2006.

JMP Securities LLC acted as the sole book-running manager for the offering.

The shares were sold pursuant to a prospectus supplement and accompanying prospectus as part of an effective shelf registration statement filed by the Company with the Securities and Exchange Commission (the "SEC"). Copies of the registration statement can be accessed through the SEC's website at www.sec.gov. A copy of the prospectus supplement and accompanying prospectus for this offering may be obtained from the offices of JMP Securities LLC, Attention: Prospectus Department, 600 Montgomery Street, 10th Floor, San Francisco, California 94111, by email at ccornell@jmpsecurities.com, or by phone at (415) 835-8985. Any offer or sale will be made only by means of the prospectus supplement and accompanying prospectus.

This press release shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of these securities, in any state or jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction.

About Encore Capital Group, Inc.

Encore Capital Group is a leading provider of debt management and recovery solutions for consumers and property owners across a broad range of assets. Through its subsidiaries, the Company purchases portfolios of consumer receivables from major banks, credit unions, and utility providers, and partners with individuals as they repay their obligations and work toward financial recovery. Through its Propel Financial Services, LLC subsidiary, the Company assists property owners who are delinquent on their property taxes by structuring affordable monthly payment plans.

Headquartered in San Diego, Encore is a publicly traded NASDAQ Global Select company (ticker symbol: ECPG) and a component stock of the Russell 2000, the S&P SmallCap 600, and the Wilshire 4500. More information about the Company can be found at www.encorecapital.com. The Company's website and the information contained therein, is not incorporated into and is not a part of this press release.

Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 (the "Reform Act"). The Company claims the protection of the safe harbor for forward-looking statements contained in the Reform Act. Such forward-looking statements involve risks, uncertainties and other factors which may cause actual results, performance or achievements of the Company and its subsidiaries to materially differ from those expressed or implied by such forward-looking statements. These risks, uncertainties and other factors are discussed in the reports filed by the Company with the Securities and Exchange Commission, including the most recent reports on Forms 10-K, 10-Q and 8-K, as each may be amended from time to time.

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