



FORTUNE Magazine Names Encore Capital Group to '100 Fastest-Growing Companies' List for Second Year in a Row

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SAN DIEGO, Sept. 10, 2012 /PRNewswire/ -- For the second consecutive year, *Fortune* has named Encore Capital Group (NASDAQ: ECPG) to its 2012 list of the "100 Fastest-Growing Companies." This achievement is a reflection of Encore's continued leadership in debt management and recovery solutions.

"Our efforts to help consumers work toward a better financial future drive our success and growth," said Encore CEO Brandon Black. "In the past year, we've continued our focus on new business opportunities, behavioral science, operational investments, and strengthening our analytical capabilities, which are all fundamental to our leadership position in this space."

To be eligible for the "100 Fastest-Growing Companies" list, foreign or domestic companies must meet certain key criteria: be trading on a major U.S. stock exchange; have a market capitalization of at least \$250 million; have revenue and net income of at least \$50 million and \$10 million, respectively, for the four quarters ended on or before April 30, 2012; and have an annualized growth in revenue and earnings per share of at least 20 percent over the last three years on or before April 30, 2012.

Companies that meet these criteria are then ranked by revenue growth rate, earnings per share (EPS) growth rate, and three-year annualized total return for the period ended June 29, 2012. A company's overall standing on the list is based on the sum of these three ranks. Additional information on list criteria is available [here](#).

The full list and related stories will appear in the September 24, 2012 issue of *Fortune* magazine, and are available at http://money.cnn.com/magazines/fortune/fastest-growing/2012/full_list/.

About Encore Capital Group, Inc.

Encore Capital Group is a leading provider of debt management and recovery solutions for consumers and property owners across a broad range of assets. Through its subsidiaries, the company purchases portfolios of consumer receivables from major banks, credit unions, and utility providers, and partners with individuals as they repay their obligations and work toward financial recovery. Through its Propel Financial Services subsidiary, the company assists property owners who are delinquent on their property taxes by structuring affordable monthly payment plans. Encore's success and future growth are driven by its sophisticated and widespread use of analytics, its broad investments in data and behavioral science, the significant cost advantages provided by its highly-efficient operating model and proven investment strategy, and the company's demonstrated commitment to conducting business ethically and in ways that support its consumers' financial recovery.

Headquartered in San Diego, Encore is a publicly traded NASDAQ Global Select company (ticker symbol: ECPG) and a component stock of the Russell 2000, the S&P SmallCap 600, and the Wilshire 4500. More information about the company can be found at www.encorecapital.com.

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